

# Demand Solutions Training Solutions

## Setting the Supply Chain Standard

*Sign up now—  
make the  
Demand Solutions Suite  
really work for you!*

**The DS Advantage:  
Small, personalised  
classes to improve  
your efficiency and  
productivity**

This is what some previous attendees have said about our training courses:

“A good mix of hands on and watching”

“The main training manuals were extremely good”

“The training exercises were very good for mixing concepts and re-enforcement”

“Very good—time well spent”

“I enjoyed the sessions and believe DS FM is an excellent tool”

**Demand Solutions**  
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The world of Demand Solutions is constantly expanding and renewing, especially with the launch of our latest Version 11 software release. You need both the tools and the knowledge to perform. You already have the tools, but do you need more assistance with the knowledge?

We teach users, not software. We pace our programs so that you build a manageable, practical knowledge base that fits your needs at a rate you can absorb and use. In short, we don't overwhelm you with “too much”. Instead we select topics that fit user levels. Everything you learn you can put to use right away.

We are currently offering 6 training courses at our Training Centre in Sutton, UK:

### **Forecast Management (Stage 1) (3-day course)**

This course covers the core functionality of the DS FM system, including item screen navigation and the DS Pick List, forecast generation, deviation filters, ranges and control files, part number and product family aggregation, ABC Analysis, forecast evaluation and data importing/exporting.

### **Forecast Management (Stage 2/Advanced) (2-day course)**

This course covers more advanced functionality of the DS FM system, especially designed for users that are familiar with the core functionality and want to leverage additional power of the system. Topics covered include the Service Level Optimiser, advanced filtering and exception management including “dashboards”, discussions around a forecast strategy matrix and automation and batching.

### **Requirements Planning (2-day course)**

This course covers the data requirements for DS RP, how to setup a DS RP database and the core functionality of the DS RP system, including item screen navigation, different planning criteria, vendor summaries, performance summaries, reports and ranges.

### **Sales & Operations Planning (2-day course)**

This course covers the core functionality of the DS S&OP system, including loading information into DS S&OP from DS FM and DS RP, item screen navigation and customisation, deviation filters, scenario planning, graphics and reports, as well as new capacity planning functions and “summary view” capabilities.

### **Pipeline Administration and Client (1-day course)**

This course is aimed at forecast managers and administration staff who will use the Pipeline Administration module and help co-ordinate activities within the Pipeline Client module. Topics covered include moving data to/from DS FM, user creation, how to build hierarchies and link them to queries, how to analyse the audit reports, use of the Client application and best practice routines.

### **Advanced Reporting and Analysis (1-day course)**

Demand Solutions is open to a multitude of ways to report on data stored within your DS databases, with the potential to allow you to create ad-hoc reports and queries for distribution via printed reports, on-screen applications or Intranets, Extranets or the Internet. Data can be extracted into other database formats and tools (such as Access, MS SQL, Oracle, Cognos, Business Objects and QlikView). This course explores some of these Advanced Report and Analysis options.

### **Who Should Attend?**

Ideally suited for new or inexperienced users of Demand Solutions software, as well as existing users who would benefit from a refresher course. (FM (Stage 2/Advanced) course requires experience of core FM functionality).



*Training with Distinct Differences...*

*classes aimed at the user, not the software*

**SAVE 10%**

**WITH 3 OR MORE FROM SAME COMPANY**

**Terms:**

The number of attendees per class is strictly limited to 6.

Reservations are made on a first-come, first-served basis.

All course attendance is subject to availability.

Fees due to cancellations will be refunded only if we are notified at least two weeks before the scheduled class date.

Substitute employees are eligible to attend classes in the event that a scheduling conflict arises.

Course starting and ending times are available on request and will be provided with course confirmation.

\* Training investments quoted are on a per person per course basis.

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To enrol in these low price "added value" training sessions, simply complete this form for each attendee and return to us. Upon receipt, we will contact you to confirm your attendance. After course completion, we will issue your company with an invoice and training certificate.

**In-House Training Sign-Up Form**

	Number of Attendees	Cost
<b>Forecast Management (Stage 1)</b>		
<input type="checkbox"/> Tue 2 Feb 2010 to Thu 4 Feb 2010	_____	£1200 *
<input type="checkbox"/> Tue 18 May 2010 to Thu 20 May 2010	_____	
<input type="checkbox"/> Tue 3 Aug 2010 to Thu 5 Aug 2010	_____	
<input type="checkbox"/> Tue 26 Oct 2010 to Thu 28 Oct 2010	_____	
<b>Forecast Management (Stage 2/Advanced)</b>		
<input type="checkbox"/> Tue 23 Feb 2010 to Wed 24 Feb 2010	_____	£1000 *
<input type="checkbox"/> Wed 9 Jun 2010 to Thu 10 Jun 2010	_____	
<b>Requirements Planning</b>		
<input type="checkbox"/> Wed 10 Feb 2010 to Thu 11 Feb 2010	_____	£800 *
<input type="checkbox"/> Tue 15 Jun 2010 to Wed 16 Jun 2010	_____	
<input type="checkbox"/> Tue 9 Nov 2010 to Wed 10 Nov 2010	_____	
<b>Sales &amp; Operations Planning</b>		
<input type="checkbox"/> Tue 9 Mar 2010 to Wed 10 Mar 2010	_____	£800 *
<input type="checkbox"/> Wed 22 Sep 2010 to Thu 23 Sep 2010	_____	
<b>Pipeline Administration and Client</b>		
<input type="checkbox"/> Tue 20 Apr 2010	_____	£400 *
<input type="checkbox"/> Tue 20 Jul 2010	_____	
<input type="checkbox"/> Tue 16 Nov 2010	_____	
<b>Reporting and Advanced Analysis</b>		
<input type="checkbox"/> Wed 21 Apr 2010	_____	£400 *
<input type="checkbox"/> Wed 21 Jul 2010	_____	
<input type="checkbox"/> Wed 17 Nov 2010	_____	

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Name

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Position

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